





المحترمين

السادة / منتسبى غرفة نجران

# السلام عليكم ورحمة الله وبركاته

إشارة إلى خطاب اتحاد الغرف السعودية رقم (١٦٢٧ - ٤٤٥) وتاريخ (٢/٠ ٤/١٤٤ هـ) والمتضمن يهديكم اتحاد الغرف السعودية أطيب تحياته، ويسرنا إحاطتكم بشأن زيارة وفد من أصحاب الأعمال السلوفيين للمملكة وذلك يوم الثلاثاء ٢٢ نوفمبر ٢٠٢٢ الساعة الواحدة مساء بمقر الاتحاد في قاعة الأستاذ / راشد بن عبد الرحمن الراشد بالدور الأول باتحاد الغرف السعودي. ويمكن للراغبين في المشاركة تعبئة النموذج المرفق وإرساله على البريد الإلكتروني Bc@fsc.org.sa ولمزيد من المعلومات يمكنكم التواصل مع الأستاذ / مشارى بن إبراهيم الراشد المدير التنفيذي بإدارة شؤون مجالس الأعمال على هاتف ١١٢١٨٢١٩٠٠ (مرفق قائمة الوفد).

عليه نفيدكم بذلك للعلم والاحاطة.

وتقبلوا خالص التحية والتقدير

الأمين العام المكلف







# عاجل جداً

الموضوع: وقد اصحاب الأعمال السلوفينيين

سلمه الله سلمه الله

صورة مع التحية لسعادة رئيس الغرفة التجارية سعادة أمين عام الغرفة التجارية

السلام عليكم ورحمة الله وبركاته

يهديكم اتحاد الغرف السعودية أطيب تحياته، ويسرني إحاطتكم بشأن زيارة وفد من أصحاب الأعمال السلوفيين للمملكة وذلك يوم الثلاثاء ٢٢ نوفمبر ٢٠٢٢ الساعة الواحدة مساء بمقر الاتحاد في قاعة الأستاذ/ راشد بن عبد الرحمن الراشد بالدور الأول.

آمل منكم التكرم بالاطلاع وتوجيه المختصين لديكم بالتعميم على المهتمين بالمشاركة من مشتركي غرفتكم الموقرة، ويمكن للراغبين في المشاركة تعبئة النموذج المرفق وتزويدنا به على البريد الإلكتروني Bc@fsc.org.sa، ولمزيد من المعلومات يمكنكم التواصل مع الأستاذ/ مشاري بن إبراهيم الراشد، المدير التنفيذي بإدارة شؤون مجالس الأعمال، على الهاتف ١١٢١٨٢١٩٥ (مرفق قائمة الوفد).

وتفضلوا بقبول أطيب تحياتي واحترامي،

الأمين العام المكلف

حسين بن عبد القادر العبدالقادر

- نسخة لجالس الأعمال
- نسخة للجان الوطنية

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المملكة العربية العمودية ص.ب ۱۹۸۳ الرياض ۱۹۷۷ هاتـــف ۲۲۲ ۱۱۲۱۸ ۹۲۲ فاكس ۲۱۱ ۲۱۸ ۱۹۲۲ ۹







# استمارة المشساركة ملتقى الاعمال السعودي السلوفيني ۲۲ نوفمبر ۲۰۲۲م

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# Slovenian Business Delegation to the KINGDOM of SAUDI ARABIA

Riyadh, November 21 - 22, 2022

	Company	Delegate, Position	Business activity	Interest for B2B meetings	Topics for discussion
	KNAUF INSULATION d.o.o.	Ms Julija Gruden, Senior Technical Sales and Specification Manager	Green Roof and Landscaping System solutions  High water retention capacity designed for various landscaping applications	Developers Designers Contractors Sector: Landscaping	Landscaping projects and our support to reduce water consumption
2	RIKO d.o.o.	Mr Žiga Babnik, Head of Civil Engineering	Environmental engineering solutions Prefabricated timber buildings Green construction	Designers Architects Developers General Contractor Local authorities	Prefabricated timber building Green environment engineering solutions
3	KLUN AMBIENTI d.o.o.	Mr Sabe Allile Bassem, Advisor	Interior engineering	Investors Sectors: Hospitality (hotels) Office equipment	Presentation
64.	TEVEL d.o.o.	Mr Iztok Živko, General Manager	Innovative solutions for gas and leak detection Industry: Complete gas detection systems for all industry sectors. Mining: Complete solutions for underground gas monitoring and automatization. Engineering: developing mass production and assembly of PCB's. Domestic and commercial gas detection (for carparks, houses, boiler rooms).	SAUDI ARAMCO Agency Representative office Sectors: Mining Oil Gas	Share business opportunity









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	LUNOS d.o,o.	Mr Milan Kuster, Director Mr Samo Peter Medved, Member of the Management Board	Specialist for ventilation systems for residential and commercial developments, offering complete technical and consulting engineering services.  Installation of water, gas and heating devices.	Agents Distributors Importers  Sectors: Construction industry Real estate Air conditioning in buildings Energy efficiency	Possibilities of sale and installation of state-of-the-art recuperation systems for ventilation of buildings.
(2)	IMPAKTA METAL d.o.o.	Mr Jurij Jaš, Sales Manager	Metallurgical products and equipment: steel sheets, wrought & rolled steels, castings, machines & technical equipment, industrial knives & saws, industrial cylinders, valves for industry, wire program, metallurgical equipment.  Purchasing polymers	Find a manufacturer/supplier of polymers.	Possibility of supply of polymers to Slovenian market
7	OGRAJE KOČEVAR d.o.o.	Ms Zdenka Pečnik Kočevar, CEO Mr Janez Lev Kočevar, Procurator	Manufacturing of panel, stone-filled, woven wire and custom-made fences and fence gates for individual houses, industry, and public facilities	Distributors, agents, dealers of fences & fence gates.  Sectors: Fencing Home & Garden Construction/Civil Engineering	Entry into market Supplier for construction tenders Representatives Distributors Agents Dealers









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	AURORA INTERNATIONAL d.o.o.	Mr Wissam Charaf, Founder & Director	Revenue generation and growth management	Connect with <b>prospects</b> interested in Slovenian <b>non-alcoholic spirits</b> from food and beverage, HORECA, hospitality	
S).	VALVENTIL d.o.o.	Mr Radomir Putnik, CEO, Business consultant	Industrial valve maintenance in Oil and Gas, Nuclear Business development and consulting	Agents Distributors Sectors: Farmaceutical Food and Beverage Industry in general	What kind of Metrology services do they need in their organization? Options for collaboration with Lotric Metrology as a leading Europen Metrology services provider with their partner company in KSA - Dammam. What products and services do they want to attract to the Local market? Options to research the Central European market in order to target the perfect match. Business development between Saudi Arabian companies and the Central European market (Slovenia, Italy, Austria, Croatia, Serbia).
Years	ECOTIP d.o.o.	Ms Alja Skok Kosmač, CEO, Procurator Ms Nina Skok, Commercial Manager	Manufacturing of ECOFIL filters for: HVAC, industrial filtration (for dust extraction, oil mist removal and all air filters used in air purification), filtration of liquids (petrochemical, biotechnological, water treatment processing, chemical industries food processing, medical, informatics and other industries).	Importers of filters Climatization for reselling of HVAC product solutions and instalment.	Possibilities of business cooperation









# Slovenian Business Delegation to the KINGDOM of SAUDI ARABIA

Riyadh, November 21 – 22, 2022

dere. Apar	2null1   AMPD d.o.o.	Mr Aljoša Antolin, Director	Marketing consulting Content marketing management	Agents, distributors that have contacts with final customer as we would like to get a distributor for our reservation system for HoReCa sector. Secondly, we would like to meet with other marketing agency for which we can provide web development services.	Solving "no-show" problem for HoReCa industry, web development services especially eCommerce development.
*2.	Tadej Konkolič, s.p.	Mr Tadej Konkolič, Director	App development General IT	Agents Distributors Companies interested in web development services	We are developing a reservation system for HoReCa.
13.	CAMAC Space d.o.o.	Mr David Oštir, CEO	Design & Build (CRE)	C-suite Real Estate	Future of cities Real estate Workplace









# Slovenian Government and Business Delegation to the KINGDOM of SAUDI ARABIA Riyadh, November 21 – 23, 2022

## INSTITUTIONS

	Electronice of the second	Participant
	MINISTRY OF FOREIGN AFFAIRS	Samuel Žbogar, State Secretary
	CCIS - Chamber of Commerce and Industry of Slovenia	Aleš Cantarutti, General Manager, Head of Business Delegation
	Honorary consul of SLOVENIA in KSA	Khalid F Alboayz, Honorary consul of SLOVENIA In KSA, President of KFB Holding Group, President of MEMF Electrical Industrial company
	MINISTRY OF FOREIGN AFFAIRS	Miha Erman, Minister Plenipotentiary, Directorate for Economic and Public Diplomacy, Department for Bilateral Economic Cooperation 2
	MINISTRY OF ECONOMIC DEVELOPMENT AND TECHNOLOGY	Gregor Umek, Head, International economic cooperation / Internationalisation, Entrepreneurship and Technology Directorate
	SPIRIT SLOVENIA Business Development Agency	Vid Habjan, Head of Foreign Direct Investment Promotion Department
7.	CCIS - Chamber of Construction and Building Materials Industry	Gregor Ficko, Director
	CCIS - Chamber of Commerce and Industry of Slovenia	Nataša Turk, Deputy Director, International Relations Department









## COMPANIES

F Company	Participant
Aurora International d.o.o.	Wissam Charaf, Founder & Director
CAMAC Space d.o.o.	David Oštir, CEO
Ecotip d.o.o.	Alja Skok Kosmač, Procurator/CEO
Ecotip d.o.o.	Nina Skok, Commercial Manager
IMPAKTA METAL d.o.o.	Jurij Jaš, Sales Manager
KLUN AMBIENTI D.O.O.	Sabe Allile Bassem, Advisor
Knauf Insulation d.o.o.	Julija Gruden, Senior technical sales and specification manager
Lunos d.o.o.	Milan Kuster, Director
Lunos d.o.o.	Samo Peter Medved, Member of the Management Board
OGRAJE KOČEVAR D.O.O.	Zdenka Pečnik Kočevar, CEO
OGRAJE KOČEVAR D.O.O.	Janez Lev Kočevar, Procurator
RIKO d.o.o.	Žiga Babnik, Head of Civil Engineering
Tadej Konkolič, s.p.	Tadej Konkolič, Director
TEVEL d.o.o.	Iztok Živko, General Manager
VALVENTIL d.o.o.	Radomir Putnik, CEO, Business Consultant
2null1   AMPD d.o.o.	Aljoša Antolin, Director
V SVET d.o.o.	Nada Balažic, Sales Director